

# Income Statement – Reconciliation of Non-GAAP Financial Measures

	4Q18	3Q18	2Q18	1Q18	4Q17	3Q17	2Q17	1Q17	4Q16	3Q16	2Q16	1Q16	4Q15	3Q15	2Q15	1Q15	4Q14	3Q14	2Q14	1Q14
Net income	\$ 95,318	93,747	86,865	83,510	26,798	64,442	43,086	39,653	36,097	32,377	30,787	27,965	26,855	24,149	22,665	21,843	18,737	18,197	17,170	16,367
Merger-related charges	-	-	2,906	5,353	19,103	8,847	3,221	672	3,264	5,672	980	1,830	2,489	2,249	59	-	-	-	-	-
Investment (gains) losses on sales of securities	2,295	(11)	-	(30)	8,265	-	-	-	(395)	-	-	-	10	-	(556)	(6)	-	(29)	-	-
Tax effect on merger-related charges and investment (gains) losses on sales of securities	(600)	3	(760)	(1,391)	(10,736)	(3,471)	(1,264)	(264)	(1,126)	(2,225)	(384)	(718)	(980)	(882)	195	2	-	11	-	-
Revaluation of deferred tax assets	-	-	-	-	31,486	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Net income excluding merger-related charges, investment (gains) losses on sales of securities and revaluation of deferred tax assets	\$ 97,013	93,739	89,011	87,442	74,916	69,818	45,043	40,061	37,840	35,824	31,383	29,077	28,374	25,515	22,363	21,839	18,737	18,179	17,170	16,367
Diluted earnings per share	\$ 1.24	1.21	1.12	1.08	0.35	0.83	0.80	0.82	0.78	0.71	0.73	0.68	0.65	0.62	0.64	0.62	0.53	0.52	0.49	0.47
Adjustment to diluted earnings per share due to merger-related charges, investment (gains) losses on sales of securities and revaluation of deferred tax assets	0.02	-	0.03	0.05	0.62	0.07	0.04	0.01	0.04	0.07	0.02	0.03	0.04	0.04	(0.01)	-	-	-	-	-
Diluted earnings per share excluding merger-related charges, investment (gains) losses on sales of securities and revaluation of deferred tax assets	\$ 1.26	1.21	1.15	1.13	0.97	0.90	0.84	0.83	0.82	0.78	0.75	0.71	0.69	0.66	0.63	0.62	0.53	0.52	0.49	0.47
Net interest income	\$ 190,215	189,420	182,236	174,471	175,017	172,910	106,627	88,767	89,413	86,635	75,044	73,902	71,475	62,059	51,831	51,269	50,313	49,537	47,226	45,908
Total noninterest income	57,270	51,478	47,939	44,183	36,202	43,248	35,057	30,382	30,743	31,692	32,713	25,856	26,608	21,410	20,019	18,493	14,384	12,888	12,598	12,732
Total revenues	247,485	240,898	230,175	218,654	211,219	216,158	141,684	119,149	120,156	118,327	107,757	99,758	98,083	83,469	71,850	69,762	64,697	62,425	59,824	58,640
Less: Investment (gains) losses on sales of securities, net	2,295	(11)	-	(30)	8,265	-	-	-	(395)	-	-	-	10	-	(556)	(6)	-	(29)	-	-
Total revenues, excluding investment (gains) losses on sales of securities, net	\$ 249,780	240,887	230,175	218,624	219,484	216,158	141,684	119,149	119,761	118,327	107,757	99,758	98,093	83,469	71,294	69,756	64,697	62,396	59,824	58,640
Book value per share	\$ 51.18	50.05	49.15	48.16	47.70	47.31	46.56	34.61	32.28	31.97	29.92	29.26	28.25	27.80	23.39	22.98	22.46	21.93	21.47	20.88
Adjustment due to goodwill, core deposit and other intangible assets	(23.91)	(23.84)	(23.87)	(23.92)	(23.99)	(23.99)	(23.98)	(11.36)	(12.22)	(12.28)	(10.34)	(10.51)	(10.82)	(10.81)	(6.84)	(6.86)	(6.89)	(6.92)	(6.94)	(6.95)
Tangible book value per share	\$ 27.27	26.21	25.28	24.24	23.71	23.32	22.58	23.25	20.06	19.69	19.58	18.75	17.43	16.99	16.55	16.12	15.57	15.01	14.53	13.93

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	4Q18	3Q18	2Q18	1Q18	4Q17	3Q17	2Q17	1Q17	4Q16	3Q16	2Q16	1Q16	4Q15	3Q15	2Q15	1Q15	4Q14	3Q14	2Q14	1Q14
Net income	\$ 95,318	93,747	86,865	83,510	26,798	64,442	43,086	39,653	36,097	32,377	30,787	27,965	26,855	24,149	22,665	21,843	18,737	18,197	17,170	16,367
Merger-related charges	-	-	2,906	5,353	19,103	8,847	3,221	672	3,264	5,672	980	1,830	2,489	2,249	59	-	-	-	-	-
Investment (gains) losses on sales of securities	2,295	(11)	-	(30)	8,265	-	-	-	(395)	-	-	-	10	-	(556)	(6)	-	(29)	-	-
Tax effect on merger-related charges and investment (gains) losses on sales of securities	(600)	3	(760)	(1,391)	(10,736)	(3,471)	(1,264)	(264)	(1,126)	(2,225)	(384)	(718)	(980)	(882)	195	2	-	11	-	-
Revaluation of deferred tax assets	-	-	-	-	31,486	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Net income excluding merger-related charges, investment (gains) losses on sales of securities and revaluation of deferred tax assets	\$ 97,013	93,739	89,011	87,442	74,916	69,818	45,043	40,061	37,840	35,824	31,383	29,077	28,374	25,515	22,363	21,839	18,737	18,179	17,170	16,367
Average stockholders' equity	\$ 3,939,927	3,874,430	3,795,963	3,732,633	3,706,741	3,655,029	2,057,505	1,657,072	1,493,684	1,442,440	1,247,762	1,188,153	1,153,681	986,325	836,791	815,706	796,338	774,032	757,089	740,743
Less: Average goodwill	(1,807,121)	(1,807,121)	(1,807,850)	(1,808,055)	(1,803,546)	(1,800,761)	(760,646)	(551,548)	(551,042)	(541,153)	(431,155)	(430,228)	(430,574)	(317,461)	(243,383)	(243,505)	(243,531)	(243,544)	(243,559)	(243,559)
Average core deposit and other intangible assets	(47,711)	(50,292)	(53,018)	(55,681)	(58,192)	(59,521)	(23,957)	(14,674)	(15,724)	(11,296)	(9,367)	(10,237)	(11,261)	(7,634)	(2,581)	(2,809)	(3,040)	(3,278)	(3,484)	(3,484)
Net average tangible common equity	\$ 2,085,095	2,017,017	1,935,095	1,868,897	1,845,003	1,794,747	1,272,902	1,090,850	926,918	889,991	807,240	747,688	711,846	661,230	590,827	569,392	549,767	527,210	510,046	493,700
Return on average common equity	9.60%	9.60%	9.18%	9.07%	2.87%	6.99%	8.40%	9.70%	9.61%	8.93%	9.92%	9.47%	9.24%	9.71%	10.86%	10.86%	9.33%	9.33%	9.10%	8.96%
Adjustment due to goodwill, core deposit and other intangible assets	8.54%	8.84%	8.83%	9.05%	2.89%	7.26%	5.18%	5.04%	5.88%	5.54%	5.42%	5.57%	5.73%	4.78%	4.53%	4.70%	4.19%	4.36%	4.40%	4.51%
Return on average tangible common equity	18.14%	18.44%	18.01%	18.12%	5.76%	14.25%	13.58%	14.74%	15.49%	14.47%	15.34%	15.04%	14.97%	14.49%	15.39%	15.56%	13.52%	13.69%	13.50%	13.47%
Adjustment due to merger-related charges, investment (gains) losses on sales of securities and revaluation of deferred tax assets	0.32%	0.00%	0.44%	0.86%	10.35%	1.18%	0.61%	0.15%	0.75%	1.54%	0.30%	0.60%	0.84%	0.82%	-0.21%	0.00%	0.00%	0.00%	0.00%	0.00%
Return on average tangible common equity (excluding merger-related charges, investment (gains) losses on sales of securities and revaluation of deferred tax assets)	18.46%	18.44%	18.45%	18.98%	16.11%	15.43%	14.19%	14.89%	16.24%	16.01%	15.64%	15.64%	15.81%	15.31%	15.18%	15.56%	13.52%	13.69%	13.50%	13.47%
Total average assets	\$24,616,733	24,125,051	23,236,945	22,204,599	21,933,500	21,211,459	13,335,359	11,421,654	11,037,555	10,883,547	9,305,941	8,851,978	8,565,341	7,514,633	6,319,712	6,102,523	5,855,421	5,752,776	5,673,615	5,514,031